

woom - Enjoy the ride.



woom is an international manufacturer of bikes for children and teenagers with its headquarters in Vienna. The company was founded in 2013 by Christian Bezdeka and Marcus Ihlenfeld in a garage in Vienna. After a long and fruitless search for the perfect bike for their children, the two bike-loving fathers decided to take matters into their own hands and design a bike themselves. With their low weight, timeless design, high-quality components and child-specific geometry, woom bikes are setting new standards for premium children's bikes. woom bikes are designed to give children the perfect introduction to riding a bike and spark a life-long passion for cycling. It took just a few short years for woom to go from a little-known brand to a market leader in Austria. woom bikes are now sold in 30 countries around the world, including Austria, Germany and Switzerland, the US and Asia.

The woom OFF and woom OFF AIR mountain bikes, woom UP e-mountain bike and accessories were added to the woom ORIGINAL range (sizes 1 to 6) in 2019. 2022 became the year of the urban bike revolution by woom when the woom NOW was released. With its revolutionary geometry, exceptional features and complete host of street-ready accessories, it caters to the needs of everyday bike riders aged 6 to 14. woom products have already received multiple prestigious international design awards.

woom currently employs **around 200 people** in total, including 160 in Austria and 40 in the USA. **Over 1 million woom bikes** have rolled off the production line so far. And the company broke its own previous annual sales record in the 2022 financial year by taking over **€100 million**.



Overview of woom bikes

Further information about the products is available in the product press kit.



woom ORIGINAL – the woom all-rounder

The woom ORIGINAL range features superlight and cleverly engineered bikes and balance bikes for children and teenagers aged between 18 months and 14 years.

Product details: woom ORIGINAL 1-6



woom OFF & woom OFF AIR - the woom mountain bikes

The woom OFF & woom OFF AIR are **mountain bikes** for children and teenagers aged **6 to 14**. Ultralight, robust and child-friendly, they're perfect for providing a first introduction to the world of off-road adventures.

Product details: woom OFF & woom OFF AIR | Ultralight mountain bikes



woom UP - the woom e-mountain bike

This adventurous, **child-friendly e-mountain bike** with a suspension fork, Fazua motor and disc brakes provides a natural-feeling ride and maximum fun for **children and teenagers aged 7 and up**.

Product details: woom™ UP: kids' electric mountain bike



woom NOW – the urban lifestyle bike

This **fully equipped bike** for children and teenagers aged 7 to 14 enables **comfy**, **safe and simple transportation of heavy school bags and the like**.

Product details: woom NOW



woom in numbers

Dynamic growth at woom

- The company was founded in 2013.
- woom is present in 30 countries worldwide, above all in Austria, Germany, Switzerland, the USA and Asia.
- 80% of woom bikes are sold in Europe, and the remaining 20% are sold in the USA and other countries.
- Every other children's bicycle purchased new in Austria is a woom bike.
- Meanwhile, in Germany, every fourth children's bicycle purchased new is a woom bike.
- There are over 1 million woom bikes out on the roads.
- woom broke its own previous annual sales record in 2022 by taking over €100 million.

woom team

- woom currently employs around 200 people in total, including 160 in Austria and 40 in the USA.
- 43% of the team are female.
- 39% of the management positions are held by women.
- woom employees represent 22 nationalities.

woom sales channels

• woom has an omnichannel strategy, with bikes and accessories sold online and in stores.



woom milestones



2013 Christian Bezdeka and Marcus Ihlenfeld start woom in a garage in Vienna. What makes woom bikes special is that they weigh as much as 40% less than standard children's bikes. And every detail is meticulously designed to meet the specific needs of children. The word quickly gets out that woom bikes ride better. 287 woom bikes are sold during the first year in business.

2014	Marcus' brother Mathias takes woom bikes over to North America and founds woom USA.
2015	The company relocates to a rented warehouse and office complex in Klosterneuburg. Almost 5,000 bikes are sold this year.
2016	woom bikes are now available in ten countries and the company showcases its products at Eurobike, the biggest trade fair in the bike industry.
2018	woom wins the German Design Award Gold, the Eurobike Award, the iF Design Award and the Good Design Award. Customers show their appreciation for the premium quality of woom bikes too, snapping up 80,000 of them this year.
2019	woom launches its first mountain bike – the woom OFF. The public is also introduced to the woom UP, the company's first e-mountain bike.
2020	woom takes on investors: A group of investors led by venture capital group Bregal, Runtastic founder Florian Gschwandtner and entrepreneur Stefan Kalteis acquires nearly a third of the company's shares. With its strategic investment, woom advances internationalization and digitalization.
2021	Bike production for Europe in Europe : woom ORIGINAL bike production for the European market begins in Świebodzin in Poland at a factory run by German company SPRICK CYCLE GmbH.
2021	The 500,000th woom bike rolls off the production line and is put on display at the Vienna Museum of Science and Technology. <u>Keep reading</u>
2022	The founders of woom step back from day-to-day operations Paul Fattinger is appointed CEO of woom.
2022	The woom NOW is launched: The new urban lifestyle bike wins several international design awards.



2022	woom goes MAK: The Museum of Applied Arts in Vienna adds the woom ORIGINAL range and the woom NOW to its Design Collection. <u>Keep reading</u>
2022	woom keeps growing and welcomes the Jebsen Group on board as a new investor.
2023	10th anniversary year: woom celebrates 10 YEARS OF MAGIC MOMENTS. Keep reading
2024	woom opens its new headquarters in Vienna. Keep reading



Sustainability and CSR at woom

woom sees cycling as a powerful force for making the shift to climate-friendly, healthy, efficient and enjoyable urban and rural mobility. woom bikes are built with premium materials and components, which makes them durable and sustainable enough to be enjoyed by generations of children. Long-lasting products may be at the heart of the company's commitment to sustainability and CSR, but woom doesn't stop there:

- woom is committed to the Sustainable Development Goals (SDGs) set out by the United Nations and has implemented numerous measures that are monitored and evaluated by a team of experts specializing in CSR.
- woom **diversified its production strategy** a number of years ago, working with partner factories in multiple countries. With production facilities in Vietnam, Bangladesh and Cambodia and, since the start of 2021, two factories in Poland, woom is in a position to react quickly to issues along the supply chain.
- Made in Europe: A factory run by German company SPRICK CYCLE GmbH in Świebodzin in Poland has been handling final assembly for the European market since the start of 2021. woom ORIGINAL, woom OFF and woom OFF AIR models roll off the production line there. In fact, this facility handles around half of the company's overall production, largely covering the demand on the European market.
- To ensure the company can fulfill its commitment to ethical, social and environmental responsibility along the whole supply chain, woom has drawn up its own woom Code of Conduct. It is based on the Ten Principles of the United Nations Global Compact, the Conventions of the UN International Labour Organization (ILO), the United Nations Convention on the Rights of the Child (UNCRC) and all applicable laws at the respective production sites. All woom suppliers have signed this Code of Conduct. woom is also in the process of developing a comprehensive audit program to verify compliance with the Code of Conduct at the production sites.
- Since 2020, woom has been calculating its carbon footprint every year according to
 the standard laid out in the Greenhouse Gas Protocol. On the basis of the results and
 the insights gained from them, woom has set itself an ambitious CO2 reduction
 target: By 2030, woom will reduce climate-damaging emissions by at least 42%.
 This reduction goal is recognized by the Science Based Targets initiative (SBTi), the
 world's best known and most high profile climate protection initiative, and published
 on its website.
- In March 2022, woom signed the Bike Charta a corporate social responsibility
 action plan aimed at resource conservation, sustainability and climate protection for
 products and services in the bicycle industry. Two months later, woom also signed the
 Climate Commitment of the non-profit initiative Shift Cycling Culture. This shows that
 woom is taking responsibility for the impact of the company and the cycling industry
 on the UN climate goals.
- woom partners up with charities like UNICEF, Caritas, SOS-Kinderdorf and World Bicycle Relief that campaign on behalf of children and families.



 Added to this, woom supports municipalities, organizations and transportation policy initiatives that advocate for a sustainable mobility transition, including the Austrian Bike Lobby (Radlobby Österreich), the City of Hamburg's Ride a More Beautiful Hamburg (Fahr ein schöneres Hamburg) cycling campaign, the Mobility Award of the Austrian Transport Club (Verkehrsclub Österreich), and the City of Vienna Mobility Agency's bike playgrounds.



Awards and memberships

woom and its products have received multiple awards over the years.

2017 reddot award 2017 2018 2019 GEWINN





















2021







2022













2023













2024











Photos

woom management team
woom research and development
woom headquarters
Production in Europe

woom products

woom ORIGINAL 1-6
woom OFF mountain bike
woom UP e-mountain bike
woom OFF AIR mountain bike
woom NOW



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